

FRAMING THE ISSUE

Forbes: 10 States People Are Fleeing And 10 States People are Moving To July 2023

Top 10 States People are Fleeing:

- 1. California
- 2. New York
- 3. Illinois
- 4. Pennsylvania
- 5. Massachusetts
- 6. Washington
- 7. Colorado
- 8. Indiana
- 9. Michigan
- 10. Wisconsin

Top 10 States People are Moving to:

- 1. Texas
- 2. Florida
- 3. South Carolina
- 4. North Carolina
- 5. Georgia
- 6. Tennessee
- 7. Nevada
- 8. Maine
- 9. Delaware
- 10. Idaho

MISMATCH – Supply and Demand

Household Composition – 1960 to 2021

| | United States | | | | Delaware | | |
|---------------------------|---------------|------|------|------|----------|------|--|
| | 1960 | 1980 | 2000 | 2020 | 2019 | 2021 | |
| Couple with children | 44 | 31 | 24 | 19 | 16 | 15 | |
| Couples Only | 31 | 30 | 28 | 30 | 32 | 32 | |
| Single Parent w/ children | 4 | 7 | 9 | 9 | 9 | 9 | |
| Other Family | 6 | 6 | 7 | 9 | 9 | 9 | |
| Single Person | 13 | 23 | 26 | 28 | 28 | 29 | |
| Unrelated Roomates | 2 | 4 | 6 | 7 | 6 | 6 | |

Source: U.S Census, 2021 5-Year ACS, Tables S1101 and pbr.org Resource Library

- 1 in 4 households are single persons
- Traditional families are a very small portion of today's households
- Non-traditional households are increasing

MISMATCH – Supply and Demand

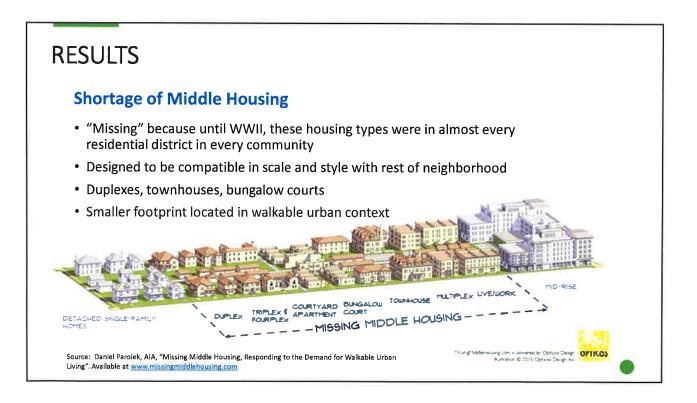
Housing Units by Housing Types – 1910 to 2019

| DELAWARE | 2010 | | 2015 | | 2019 | |
|--|---------|------|---------|------|---------|------------|
| Туре | # | % | # | % | # | % |
| Single-Family Detached | 230,363 | 57.8 | 242,617 | 58.5 | 255,555 | 5 9 |
| Single-Family Attached/ Townhomes* | 64,835 | 16.3 | 67,265 | 16.2 | 74,356 | 17.2 |
| Small Multifamily (3-19 unit building) | 47,053 | 11.8 | 49,303 | 11.9 | 48,076 | 11.2 |
| Large Multifamily (20+ unit building) | 17,072 | 4.3 | 17,778 | 4.3 | 20,665 | 4.8 |
| Other (RV, mobile home, boat, etc) | 39,440 | 9.9 | 37,338 | 9 | 34,543 | 8 |
| Total Units | 398,866 | 100 | 414,416 | 100 | 433,195 | 100 |

^{*}Includes attached homes and duplexes

Source: U.S Census, 2010, 2015 2019 5-Year ACS, Tables B25024

MISMATCH - Supply and Demand **Delaware** Residential new construction continues to **New Housing Building Permits** be single-family 85% 2000-2022 detached houses Since 2000, 85% of all houses built have been single-family detached Less than 3% have been attached or units in 3- and 4-unit buildings 12% **OUTCOME:** 2% 1% One-size-fits-all option regardless of income, ability, or stage in life. Single-Family Detached 3 and 4-unit 5 or More Units Source: US Census Bureau Building Permits Survey https://www.census.gov/construction/bps/definitions/



RESULTS

Most affordable housing in Delaware is concentrated in a few areas...

| Municipality | Percent of Housing Stock that is Subsidized* | | |
|--------------|---|--|--|
| Laurel | 45% | | |
| Seaford | 22% | | |
| Bridgeville | 13% | | |
| Milford | 13% | | |
| Wilmington | 13% | | |
| Georgetown | 10% | | |

^{*}Includes public housing, federal Low-Income Housing Tax Credit (LIHTC) Program housing, and other types of housing subsidized by HUD

Source: Delaware State Housing Authority (2023).

RESULTS

Workers can't live where they work...

Commute Times, Median Wages, and Fair Market Rents, by Workplace Geography

| Location | Percent of workers that spend 30+ minutes commuting to work | Percent of workers that spend 45+ minutes commuting to work | Fair Market Rent (FMR) for a 2- bedroom apartment | Median earnings | Annual income needed to afford a 2-bedroom apartment at FMR |
|-------------------|--|--|---|--------------------|---|
| Bethany Beach | 48.7 | 10.2 | \$1,330 | \$30,564 | \$53,200 |
| Dover | 27.1 | 11.2 | \$1,180 | \$41,774 | \$47,200 |
| Georgetown | 35.1 | 12.9 | \$1,050 | \$39,314 | \$42,000 |
| Lewes | 43.9 | 18 | \$1,390 | \$36,830 | \$55,600 |
| Middletown | 45.2 | 18.4 | \$1,570 | \$37,661 | \$62,800 |
| Milton | 37.9 | 15.6 | \$1,130 | \$37,419 | \$45,200 |
| New Castle | 40.3 | 18.8 | \$1,390 | \$44,375 | \$55,600 |
| Rehoboth Beach | 32.8 | 14 | \$1,330 | \$38,425 | \$53,200 |
| Smyrna | 30 | 14.1 | \$1,230 | \$40,465 | \$49,200 |

Sources: U.S. Census Bureau (2021). Means of Transportation to Work by Selected Characteristics for Workplace Geography, 2021 American Community Survey 5-Year Estimates.; U.S. Department of Housing & Urban Development, FY2023 Small Area FMRs. Retrieved from: https://www.huduser.gov/portal/datasets/fmr/fmrs/FY2023_code/select_Geography_sa.odn

WHY IS THIS HAPPENING?

- Restrictive Zoning codes and outdated land use regulations
 - Single-family makes up vast majority of residential zoned land
 - It is the safe bet for developers
- Powerful organized community opposition groups
- Proposing alternative housing types involves a risky complex public process
 - Increases development timeline and therefore the cost of housing
 - · Often stops housing types from occurring



MOVING FORWARD

UD's Institute for Public Administration conducted a 20-year review of Delaware's Strategies for State Policies & Spending

Recommendations re: affordable housing supply:

- Incentivize developers with density bonuses in exchange for a minimum percentage of affordable units
- Minimize exclusively single-family detached zoning in Investment Level 1 and 2 Areas

How do we get there?

We need allies!

 Continued conversations with the community and impacted stakeholders will be necessary to effect changes at the local level

